INFORMATION SHEET 6/21/2016 TRUSTEES' MEETING

Attachment: 7.6

To: Board of Trustees

From: Jim Bridges

Date: June 21, 2016

Re: Approval of Student Chromebook Purchase

The District sent out a Request for Quote (RFQ) for 1068 14" Chromebooks to six different resellers and received seven proposals for the N2840 processor and seven for the N2940 processor. The RFQ asked vendors to quote the following specifications using a state approved government procurement contract.

The units requested include ChromeBooks for the final phase in of Grades TK-2nd as well as the additional one-to-one student devices for Grades 3rd – 8th approved out of one-time mandated cost funds.

Chromebook Specifications – QTY 1064

Operating System:	Chrome OS™
Processor:	Intel Celeron Processor (N2840/N2940) with Intel HD Graphics (1.83 GHz, up to 2.25 GHz, 2MB cache, 4 cores) or equivalent
Memory:	4GB minimum
Internal Storage:	16GB minimum and 32GB
Display:	14" diagonal HD SVA eDP anti-glare flat WLED-backlit (1366 x 768) (HD)
Wireless:	Intel Dual Band Wireless AC7260 802.11 ac or Intel Dual Band wireless - N7260AN 802.11 a/b/g/n.) WIFI and Bluetooth 4.0
Battery:	US Power Cord 45 W Smart AC adapter 3-Cell, 37 WHr and over 8 hours
Input Device:	Full-sized keyboard and touchpad
Audio/Visual:	Stereo Speakers, Headphone/microphone combo jack, and HD webcam
Expandability:	1 multi-format digital media reader (microSD Card Reader)
Ports:	HDMI, 1 headphone/microphone jack, 1 USB 3.0 port and 1 USB 2.0 port
Security:	TPM 1.2 Embedded Chip
Warranty:	1-year limited warranty on primary battery
Recycling:	CA Recycling Fee
Shipping:	Standard Shipping
Contract:	Ability to purchase these devices off of a state piggy-back contract such as WSCA
Additional items:	Any other additional accessories and materials necessary for the equipment

Licensing – QTY 1064 – Specs: Licensing for Management Console from Google
*****Note: Proposals should include shipping charges, CA Recycling Fee, and CA sales tax.***

See the following page for a detailed cost breakdown of the proposals.

Recommendation: It is recommended that the Board review and consider the quote from GovConnection for 14" HP Chromebooks N2840 for $245,798.47. They provided a complete proposal that met all of the requirements. In addition, they provided the most competitive pricing for the different models. The district technical staff is checking references for GovConnection which is a new vendor for the district.

Funding Source: Series A Bond funds provided $600,000 in technology budget. We have $86,515 remaining of Series A for this purchase. Details of prior purchases are outlined below.

The remaining funding for the GOV Connection order will be paid from the Mandate Cost one-time funds previously approved for adding one-to-one ChromeBooks for grades 3rd through 8th.

Original Series A Tech Budget	$600,000
ChromeBooks Grades 6th – 8th	($214,619)
ChromeBooks Grades 3rd – 5th	($190,820)
ChromeBook Carts/Towers	($97,285)
Printers for School Sites	($10,761)
Series A Remaining Balance	$ 86,515
Less GOV Connection purchase (if approved)	($245,799)
Remaining Balance	($159,284)

If the GOVConnection purchase is approved, the remaining balance will be covered utilizing the one-time Mandate funds in Resource 0070.

Vendor	Quote No	Make	Processor	White Glove	Total cost	Sales Tax inc	Ship	Recycle	Sizes	Ranking	Contact Name	Contact email
GOV Connection		HP 14G4	N2840	NO	$245,798.47	YES	YES	YES	4GB, 16GB		D'Arcy Mello	dmello@govconnection.com
RTI	JSD-04252016	HP 14G4	N2840	NO	$271,188.01	YES	YES	YES	4GB, 32GB	1	Terry DenBeste	tdenbeste@1rti.com
CDI*	747423	HP 14G4	N2840	NO	$273,490.56	YES	NO	NO	4GB, 16GB hot swaps	2	David Verendia	DVerendia@cdicomputers.com
Portola Systems	7012	HP 14G4	N2840	NO	$278,011.92	YES	NO	YES	4GB, 16GB	3	Jason Hecht	jhecht@portolasystems.net
CDW	HBKX180	HP SB G4	N2840	NO	$282,502.64	YES	NO	YES	4GB, 16GB	4	Jennifer Prokuski	jennpro@cdwg.com
K12	RB2562B	HP 14G4	N2840	NO	$285,844.03	YES	NO	YES	4GB, 16GB	5	Richard Bassi	rbassi@k12-solutions.com
Portola Systems	7013	HP 14G4	N2840	YES	$298,217.92	YES	NO	YES	4GB, 16GB	6	Jason Hecht	jhecht@portolasystems.net
GOV Connection	24044574	HP 14G4	N2940	NO	$342,014.29	YES	NO	YES	4GB, 32GB	1	D'Arcy Mello	dmello@govconnection.com
RTI	JSD-04252016	HP 14G4	N2940	NO	$344,601.40	YES	YES	YES	4GB, 32GB	2	Terry DenBeste	tdenbeste@1rti.com
CDI*	756944	HP 14G4	N2940	NO	$344,873.89	YES	NO	NO	4GB, 16GB hot swaps	3	David Verendia	DVerendia@cdicomputers.com
K12	RB2562A	HP 14G4	N2940	NO	$393,929.85	YES	NO	YES	4GB, 32GB	4	Richard Bassi	rbassi@k12-solutions.com
CDW	HBKX127	HP SB G4	N2940	NO	$402,011.12	YES	NO	YES	4GB, 32GB	5	Jennifer Prokuski	jennpro@cdwg.com

Portola Systems	7015	ACER 14	Celeron 3885U	NO	$382,571.84	YES	NO	YES	4GB, 16GB	NA	Jason Hecht	jhecht@portolasystems.net
Portola Systems	7014	ACER 14	Celeron 3885U	YES	$402,787.84	YES	NO	YES	4GB, 16GB	NA	Jason Hecht	jhecht@portolasystems.net

*: CDI quote is shown reflecting addition of sales tax and Recycling fee to be comparable to other submissions.